

## LIST OF SEMINARS ORGANISED 2018-2019

SL.NO	DATE & TIMINGS	NAME OF THE PROGRAMME	RESOURCE PERSON	OBJECTIVE
1	01.06.2018 9 am – 5 pm	Processes & Methods to create a learning environment	Mrs. Anita Peter, Professor of Practice and Associate with TASK	Self -awareness, social awareness & agility, nurturing relationships
2	04/6/18 1:30 PM-2:30 PM	Student and faculty development activities	Ms.Nirmala Garg, Principal Consultant & Lead Learning Facilitator, Middle Earth HR Consultants, Hyderabad	Awareness of various student and faculty development
3	08.06.2018 10 am – 11.30 am	SEBI investor awareness Program	Mirza RafathulaBaig – Lotus knowwealth Pvt. Lt & Anil Battula, Unit Manager, HDFC	Awareness on Financial Markets
4	19/6/18 1:30 PM-2:30 PM	Teaching Methodologies	Ms.Nirmala Garg, Principal Consultant & Lead Learning Facilitator, Middle Earth HR Consultants, Hyderabad	to connect to students, avoid monotony in teaching and adopting creative teaching methodology
5	27.06.2018 2.00 pm – 4.30 pm	Minor research projects and enhancing article writing skills	Dr. P. Jyothi Professor, Hyderabad Central University	To orient on submitting research proposals and understand how to write a article
6	29.11.2018 9.30am-4.00 pm	State- level FDP/Capacity Building programme on Commodity Derivatives	Mr. B. Mallesu, MD, Keyman Education Services & Mr. ShrikanthKoundinya, FCMA, CGMA, Asst. Vice President MCX	To create awareness on commodity derivatives for finance faculty in the state

7	31.01.2019-02.02.2019	International Conference On <b>“Innovation And Re-Engineering Of Management Practices For Sustainability” Organised In Collaboration With</b> Telangana State Council Of Higher Education (Tsche)	29 resource persons/management experts (16 academicians + 13 industry experts) Details enclosed	This conference aimed at bringing together the research scholars, academicians, industry experts and provided a platform for deliberations on the Industry 4.0 theme and its impact on business – to – business, business –to–consumers, the global-local business imperatives and towards driving the national economy.
8	01-04-2019	Faculty Development Program	Dr. Lakshman, Director. Hyderabad Business School, Gitam University	To understand the teaching methodologies

## LIST OF SEMINARS ORGANISED 2018-2019

### STATE LEVEL FACULTY DEVELOPMENT PROGRAM / CAPACITY BUILDING PROGRAM – 29.11.2019

**DATE: 29 November 2018      TIME: 10:00 am -5:00 am      VENUE: VIANNEY HALL**

**TOPIC: COMMODITY DERIVATIVES**

**RESOURCE PERSONS: 1. Mr. Mallesu, Managing Director, Keyman Education**

**2. Mr. ShrikanthKoundinya, FCMA, CGMA**

**Objective of the FDP:** With the sessions billed to center on commodity trading and risk management, the FDP aimed at educating the faculty from various colleges in the state, about the benefits of commodity futures and options market in India, and enabled them to understand the need and importance of commodities derivatives.

#### **About the resource Persons:**

**1. ShrikantKoundinya FCMA, CGMA.**

He is a Fellow Member of the “Chartered Institute of Management Accountants”, and has over 23 years of diverse experience in finance and capital markets, especially in areas such as audit, research, ERP, MIS and training – His area of specialization lies in customization of risk management solutions and advisory roles in all important aspects of performances in financial markets. He has a good insight to operations in organised exchange traded markets. He is also a trainer of repute, wherein he has designed and delivered many presentations to Corporates and Banks and also to reputed academic institutes on aspects of derivatives in currencies, commodities and equities, accounting, corporate governance etc. In the past, he has been involved in imparting knowledge to regulators in India and abroad and has taken up assignments with world agencies – such as the World Bank and its affiliate for its aided projects for training professionals from Africa, where he has lived and worked earlier, apart from UK. Shrikant is an AVP at ‘The Multi Commodity Exchange’ (MCX).

**2. Mr. Mallesu** is an Alumnus of Indian Institute of Management (IIM) Ahmadabad. Currently Managing Director of Keyman Education Services Pvt Ltd . He gained over 21 years work experience in IT, Investment Banking, Financial markets and Education sectors in the leading MNCs Education and as a Training Resource person for JP

Morgan, S&P Global, South Indian Bank and MCX (I) Ltd. He was a Conference speaker and Moderator at CII, NASSCOM and ASSOCHAM, Member of Board of Studies at Universities and UGC Autonomous colleges and Management Advisor for Board of Directors of companies

### About the FACULTY DEVELOPMENT PROGRAMME

**St. Joseph's Degree & PG College (Extended Campus)** has hosted state level faculty development programme (FDP) on **Commodity Derivatives** in collaboration with MCX (The Multi Commodity Exchange) and organized by Keyman Education Services Pvt. Ltd on 29<sup>th</sup> November 2018. The resource persons for the day were **Mr. B. Mallesu, Managing Director**, Keyman Educational Services Pvt Ltd and **Mr. ShrikantKoundinya, AVP**, The Multi Commodity Exchange' (MCX).



29 faculty from 16 colleges of twin cities have attended the programme (enclosed the list of the faculty)

### Session 1: 10:00 a.m to 10:30 a.m



This programme was organized by KEY MAN EDUCATION in Collaboration with MCX. The main objective was to enhance the Knowledge and Awareness about Commodity Derivatives whiling making an Investment decision. FDP provides the necessary inputs required to get the participants well acquainted with the modalities of the commodities

derivatives market in India. He appreciated the programme coordinator, Dr.R.Anita and the team for taking the initiative to arrange the programme and thanked Mr. Mallesu, MD, Keyman Education Services Ltd for collaborating with the college to organize this FDP.

Mr. B. Mallesu highlighted that the participants on following stating that the faculty are the Right people to train the students in a right way. He appreciated St. Joseph's College for taking this initiative to organize the FDP. He said that Impact of Demonetization on Commodities and its growing importance in entire world, the need of Financial markets, increasing Job Opportunities globally and Growing Opportunities of Investment patterns in today's economy has made MCX take initiatives to create the awareness among the investors.



### **Session I: 10:30 A.M to 12:00 P.M: "Overview of Commodity Derivatives**

**Mr. Srikanthkoundinya has highlighted the participants on following:**



1. Evolution of Financial Markets
2. Impact of Interest rates on exchange rates
3. Impact of Dollar on Commodities
4. Employment statistics of the U.S. has an effect on Currency market
5. Capital Market and risks associated with it
6. 300 types of Commodities traded around the globe
7. Homogeneous products
8. Soft Commodities
9. Trading of Intangibles (Freight, Weather and Temperature) over a period of time
10. Differences between Commodity and Stock
11. Gandhinagar which is a gift city
12. Need to know the importance of conversions
13. Risks associated with Commodities (Non Delivery, Transportation, Weather, Geopolitical risks, and Credit risks etc)
14. Importance of farmer & manufacturer seeking protection
15. Importer or an exporter seeking protection against exchange rate swings
16. Concept & Importance of Derivates in hedging the risk



17. Types of Derivatives (Forwards, Futures, Options & Swaps)
18. Valuation or Pricing of Options Contracts
19. Counter Party Risks
20. Penalizing the default party in Exchange Traded Derivatives
21. Risk Management- Price risk is only risk on “Commodity Market”
22. Types of Financial Instruments – Cash Instruments & Derivatives
23. RBI rules of Derivative Market
24. Types of Markets – Spot Market & Future market
25. 27 Exchanges are traded all over the world

The session was a great session and the participants were very happy with the knowledge shared by the Resource person in a lucid way.

### **Session II: 12:00 A.M to 1:45 P.M: Role of commodity markets**

Mr. SrikanthKoundinya has high lightened the participants on following:

1. Types, Advantages and Role of Commodity Exchanges
2. Examples of few types of commodities (125 different types of Crude oil, 45 varieties of Potatoes)
3. The role of UPA Govt. about “WTRA” which electronically linked quality warehouses
4. Exchange Risk Management
5. Role of Regulator
6. Product Analysis – (Demand & Supply, Existence of Spot, OTC Market, Market size & Competition)



### Session III: 3:00 P.M to 4:30 P.M: Risk Management



**Mr. Srikanth Koundinya has high lightened the participants on following:**

1. Concept and Importance of Hedging
2. Designing the contract
3. Position Limits – Members & Clients together cannot hold >25%
4. Circuit filters
5. Concept of VAR analysis
6. Calculation of Margin money
7. Pooling of Spot Price
8. Types of Margins
9. Guarantee Fund
10. Exchange Surveillance Committee

The staff development programme concluded with question and answer session  
Rev.Fr.Dr.D.Sunder Reddy felicitated the Resource persons with a memento and formal





vote of thanks proposed by **Dr. R. Anita**, Dean Academics and Program Coordinator **wherein she** mentioned that lucid presentations made by MCX expert evoked great interest among the participants and enriched their academic knowledge. She also thanked Principal, Rev.Fr.Dr.D.Sunder Reddy for always encouraging and supporting to conduct the faculty development programmes.

### **Certificate Distribution**



At the end certificates were distributed for the participants.





Group Photo of all the Participants

## స్టాక్ మార్కెట్పై అవగాహన పెంచుకోవాలి



సదస్సులో పాల్గొన్న ప్రెస్నిపాల్ డాక్టర్ డి.సుందర్ రెడ్డి

గన్ఫౌండ్రీ: ప్రతి ఒక్కరూ స్టాక్ మార్కెట్ పై అవగాహన పెంపొందించుకోవాలని 'ది మల్టీ కమ్యూనిటీస్ ఎక్స్చేంజ్' సంస్థ ఉపాధ్యక్షుడు శ్రీకాంత్ కొండిన్య అన్నారు. సోమవారం గన్ఫౌండ్రీ చాపెల్ రోడ్డులోని సెయింట్ జోసెఫ్ డిగ్రీ, పీజీ కళాశాలలో వస్తువులు వాటి ఉత్పన్నంపై వివిధ కళాశాలలకు చెందిన బోధనా సిబ్బందికి రాష్ట్ర స్థాయి అవగాహన సదస్సు నిర్వహించారు. ఈ సందర్భంగా ఆయన మాట్లాడుతూ... బోధనా సిబ్బంది, విద్యార్థులు ఎప్పటికప్పుడు స్టాక్

మార్కెట్ గురించి తెలుసుకునే ప్రయత్నం చేయాలని సూచించారు. కీ మాన్, ఎడ్యుకేషన్, విభిన్న వస్తువుల అంశాలపై అవగాహన కల్పించారు. అనంతరం సదస్సులో పాల్గొన్న సభ్యులకు సర్టిఫికెట్లను అందజేశారు. కార్యక్రమంలో కళాశాల ప్రెస్నిపాల్ డాక్టర్ డి.సుందర్ రెడ్డి, కీమాన్ ఎడ్యుకేషనల్ సర్వీసెస్ సంస్థ ఎండి బి.మల్లేషం, అకడమిక్ డీన్ డాక్టర్ అనిత, ప్లెన్మెంట్ సెల్ అధికారి శ్రీనివాస్ తదితరులు పాల్గొన్నారు.

**FEEDBACK ANALYSIS ON  
STATE LEVEL FACULTY DEVELOPMENT PROGRAMME  
ON COMMODITY DERIVATIVES  
IN COLLABORATION WITH MCX AND KEYMAN EDUCATIONAL SERVICES**

**Parameters on which the program was judged**

**SAMPLE: 26**

<b>S. No.</b>	<b>Parameters</b>	<b>Excellent</b>	<b>Very Good</b>	<b>Good</b>	<b>Satisfactory</b>
1.	The FDP was informative & useful	12 (46%)	12(46%)	2 (8%)	
2.	The session on "Overview of Commodity Derivatives"	10 (42%)	11 (46%)	2 (8%)	1(4%)
3.	The session on "Futures & Options on Commodity Derivatives"	11(44%)	10 (40%)	4(16%)	
4.	The session on Risk Management	15(65%)	6 (26%)	2(9%)	
5	The resource persons knowledge levels	20(77%)	4(15%)	2(8%)	
6	The arrangements made by the college	20 (77%)	6 (23%)		
7	<b>Ambience &amp; hospitality</b>	<b>18(72%)</b>	<b>5(20%)</b>	<b>1 (4%)</b>	<b>1(4%)</b>

## INTERNATIONAL CONFERENCE

### INTERNATIONAL CONFERENCE ON “INNOVATION AND RE-ENGINEERING OF MANAGEMENT PRACTICES FOR SUSTAINABILITY”

ORGANISED IN COLLABORATION WITH  
TELANGANA STATE COUNCIL OF HIGHER EDUCATION (TSCHE)  
ON 31<sup>ST</sup> JANUARY – 2<sup>ND</sup> FEBRUARY 2019

The Department of Business Management of St. Joseph’s Degree & PG College, extended campus organized successfully three days INTERNATIONAL CONFERENCE ON “INNOVATION AND RE-ENGINEERING OF MANAGEMENT PRACTICES FOR SUSTAINABILITY” in collaboration with Telangana State council of Higher Education (TSCHE) on 31<sup>st</sup> January – 2<sup>nd</sup> February 2019 at Federation of Telangana and Andhra Pradesh Chambers of Commerce and Industry (FTAAPCI), Red Hills, Lakdikapul, Hyderabad, Telangana 500004.

The conference received **95 abstracts and 83 full papers** were accepted and are published with ISBN. The papers came from across **2 countries** namely Nepal and UAE and participants from **15 countries** to name a few Srilanka, Namibia, Colombia, Ethiopia, Zimbabwe, Tanzania, Afghanistan, Egypt etc. **279 participants participated in the conference including 33 foreign nationals.** 29 resource persons/management experts (16 academicians + 13 industry experts) were present on the two days of international conference.

#### The details of the resource persons are given below

The INAUGURAL had the presence of the following important and eminent dignitaries :

- Prof. S. Ramchandram, Vice Chancellor, Osmania University – Chief Guest of the Day **(Academician)**
- Most Rev. ThummaBala D.D, Archbishop of Hyderabad & Chairman, HAES – Chief Patron **(Management )**
- Rev.Fr. AllamArogya Reddy , Secretary, HAES & President **(Management )**
- Mr. Laurent Meurette, COO Kalburgi Cement, Key note speaker **(Industry Expert)**
- Mr. Sameer Chand, Senior Vice President, Berkedia , Guest of Honour**(Industry Expert)**
- Dr. Sanjeev Chaturvedi, Director, NiMSME, Guest of Honour**(Industry Expert)**
- Rev.Fr. Dr. D. Sunder Reddy, **Principal and Convenor**





**Prof. S. Ramchandram, Vice Chancellor, Osmania University , Chief Guest of the Day inaugurating the first day of the International Conference**

This conference aimed at bringing together the research scholars, academicians, industry experts and provided a platform for deliberations on the Industry 4.0 theme and its impact on business – to – business, business –to-consumers, the global-local business imperatives and towards driving the national economy. Conference proceedings were released during the inaugural by the dignitaries.



**DVD and Conference Proceedings were released in the Inaugural Session**



# దేశ పురోభివృద్ధికి పరిశోధనలే కీలకం

ఓయూ వీసీ ఆచార్య రామచంద్రం



నీడీ ఆవిష్కరణలో ఓయూ వీసీ రామచంద్రం తదితరులు

రెడెహిల్స్, న్యూస్ టుడే: పరిశోధనలు, నవ్యావిష్కరణలే దేశ పురోభివృద్ధికి కీలకమని ఉస్మానియా విశ్వవిద్యాలయం ఉపాధ్యక్షులు ఆచార్య ఎస్.రామచంద్రం అన్నారు. కింగ్ కోరిలోని నేయింట్ జోసెఫ్ డిగ్రీ, అండ్ పీజీ (ఎక్స్ టెండ్ క్యాంపస్) ఆధ్వర్యంలో తెలంగాణ రాష్ట్ర ఉన్నత విద్యామండలి సహకారంతో 'ఇన్నోవేషన్ అండ్ రీ ఇంజనీరింగ్ ఆఫ్ మేనేజ్మెంట్ ప్రాక్టీసెస్ ఫర్ సస్టేనెబిలిటీ' అంశంపై అంతర్జాతీయ సదస్సు గురువారం ఎఫ్ ట్యాప్లో ప్రారంభమైంది. ముఖ్యఅతిథిగా హాజరైన ఆచార్య ఎస్.రామచంద్రం మాట్లాడుతూ, డిగ్రీ, పీజీ, ఇంజనీరింగ్ కళాశాలల్లో పిల్లలను పరిశోధనలపై ప్రోత్సహించేలా యాజమాన్యాలు, అధ్యాపకులు చొరవ తీసుకోవాలన్నారు. ఎన్ఐ-ఎంఎస్ఎంఈ సంచాలకులు డా.సంజయ్ చతుర్వేది మాట్లాడుతూ.. ప్రతి విద్యార్థి పరిశోధనలపై దృష్టిని సారిస్తే భవిష్యత్తులో ఎదురయ్యే అనేక సమస్యలకు పరిష్కారాన్ని చూపించగలరన్నారు. సభలో ఆర్చి బిషప్ ఆఫ్ హైదరాబాద్, హెచ్ఎఇఎస్ వైర్మన్ మోస్ట్ రెవరెండ్ తుమ్మ బాల, కల్బర్గి సిమెంట్ సీఓఓ లోరెంట్ మ్యూరెట్, భద్రుకా సీనియర్ ఉపాధ్యక్షులు సమీర్ చంద్, హెచ్ఎఈఎస్ కార్యదర్శి రెవరెండ్ ఫాదర్ అల్లం ఆరోగ్యరెడ్డి, కళాశాల ప్రిన్సిపల్ రెవరెండ్, ఫాదర్ డా.డి.సుందర్ రెడ్డి ఉన్నారు. అనంతరం 'ఫైనాన్స్' అంశంపై ఓయూ బిజినెస్ మేనేజ్మెంట్ విభాగం అసోసియేట్ ప్రొఫెసర్ డా.సుధా వేప, ఇనిస్టిట్యూట్ ఆఫ్ పబ్లిక్ ఇంటర్ ప్రైజెస్ డీన్, హెడ్ ఫ్లెస్ మెంట్ ప్రొ.ఎస్. శ్రీనివాసమూర్తి, కిరణ్ టెకుర్, ఇతర నిపుణులు ప్రసంగాలు చేశారు.

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The two- day session witnessed a galaxy of eminent resource persons from

- Academia from Osmania University, University of Hyderabad, JNTUH, Institute of Public Enterprise, National Institute of Technology, Warangal and NALSAR University
- Industry experts from Berkedia, Ryan, Kalburgi Cement, Fintec Studies, Apollo Health & Lifestyle, IBM, Tech Mahindra and Thoughtfolks and
- Reputed Government bodies that is NiMSME, NASSCOM and TASK.

The following were the resource persons who attended the following sessions. Speakers were from diverse backgrounds which brought diversity of topics with rich substance.

## **DAY 1**

### **FINANCE SESSION – 7 RESOURCE PERSONS**

1. Dr. V. Sudha, Osmania University (**Academician**)
2. Prof. R.Venkateswar. Rao, Chairman- BOS, OU (**Academician**)
3. Prof. Vijay Bhaskar Marisetty, Professor of Finance, University of Hyderabad (**Academician**)
4. Mr. Savio Dominic – Senior Manager, People Group, Ryan (**Industry Expert**)
5. Ms. Pooja Singh - Talent Acquisition, Ryan, India (**Industry Expert**)
6. Mr. Kiran Tekur, Programme Director, Fintec Studies (**Industry Expert**)
7. *Prof. S Sreenivasa Murthy*, Dean & Head -Placement , Institute of Public Enterprise (**Academician**)

### **MARKETING& OPERATIONS SESSION – 4 RESOURCE PERSONS**

1. Prof. V. Shekar , Professor, OU (**Academician**)
2. Dr. R. Sampath Kumar, Assistant Professor, OU (**Academician**)
3. Mr. Mario David, Head-Learning and Development, Apollo Health & Lifestyle, Hyderabad (**Industry Expert**)
4. Major General. M.S.S Krishnan, Visiting faculty, V V Institute of systems and management (**Academician**)

## **DAY 2**

### **STRATEGIC HUMAN RESOURCE MANAGEMENT SESSION - 3 Resource Persons**

1. Prof. P. Venkatiah, Head, Department of Business Management, OU (**Academician**)
2. Mr. Tarun Kumar, Head Associate Services, Tech Mahindra (**Industry Expert**)
3. Prof. A. Suryanarayana, Retd. Professor, OU (**Academician**)

### **GENERAL MANAGEMENT & IT SESSION – 5 Resource Person**

1. Mr. Raghavendra H- Founder & CEO, Thoughtfolks(**Industry Expert**)
2. Mrs. BhanuMudireddy, Programme Director, Governance- WATSON DATA PLATFORM, IBM Analytics (**Industry Expert**)
3. Prof. Somayajulu, Chairman, ICT Academy, NIT (**Academician**)
4. Prof. K. Mallikarguna Reddy, Dean, Faculty of Business Management, OU (**Academician**)
5. Prof. D. Sreeramulu,Dean CDC, OU (**Academician**)

#### **PANEL DISCUSSION - 4 Resource Persons**

1. Mr. Karthigeyan, MD, CFM Aircraft Engine Support South Asia Pvt. Ltd. (**Industry Expert**)
2. *Prof. Sindhu*, Chairman, Board of Studies (BOS) , SMS, JNTUH (**Academician**)
3. Prof. A.Vidyadhar Reddy, Director, CMS, NALSAR(**Academician**)
4. Mr. Sujiv Nair, CEO, TASK (**Industry Expert**)

29 resource persons/management experts (16 academicians + 13 industry experts) were present on the two days of international conference. All the resource persons were happy to be the part of the amazing forum and appreciated for choosing the contemporary theme where the focus is on innovation, improvisation and re-engineered management actions.

They felt the topics chosen for the conference were every apt and truly exiting and spoke how innovation with sustainability is very important and how companies are now focused to change the way they think about products, technologies, processes, and business models to be more competitive and sustain themselves in the market.

The sub-themes chosen for the conference are very contemporary in the areas of

1. Strategic Human Resource Management
2. Financial Management, Banking & Accounting
3. Operations
4. Marketing
5. General Management
6. Information Technology

28 colleges from twin cities participated and 20 no. of papers were presented in 5 technical sessions namely: Day 1: Finance Session I & II, Marketing & Operations Session Day 2: Strategic Human Resource Management, General Management & Information Technology.

Every Technical Session had best paper presentations and 5 best paper presentation awards too were given.

The technical sessions ended with an excellent panel discussion with eminent resource persons which lasted for 1 hour.



### **PARTICIPATION OF FOREIGN DELEGATES IN THE INAUGURAL SESSION**

The **VALEDICTORY** session had the following dignitaries

- Msgr. Swarna Bernard, Vice Chairman HAES as Chief Guest & Patron (**Management**)
- Madame Aude Emeline LORIENT NURBIANTO, Director of Alliance Française of Hyderabad as Guest of Honour(**Industry**)
- Prof. R. Nageswar Rao, Director IQAC, OU as Guest of Honour(**Academician**)





## **PARTICIPATION OF FOREIGN DELEGATES IN THE VALEDICTORY SESSION**

### **Sponsoring agencies and partners**

1. **Collaborating partner:** Telangana State council of Higher Education (TSCHE)
2. **Sponsoring agencies:** FinTech Studies, IMS, Formskart, Manipal Academy of Higher Education, International School of Financial studies, IDP, Indian overseas Bank, South Indian Bank, Synchorserve
3. **Academic Partners:** IBM, Amazon, Berkedia, TASK, NSIC, Deloitte
4. **Publishing partners:** Himalaya Publishers, UGC approved approved, *Journal of Emerging Technologies and Innovative Research*
5. **Branding partners:** Alliance Française and NAASCOM (used LOGO for branding)

The conference provided special opportunities for students, research scholars, faculty and academicians to exchange knowledge and skills. This conference on “Innovation and RE-engineering of management practices for sustainability” deliberated and explored the various issues and challenges towards sustainability.

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